

Sally Harpole

International Arbitration and Mediation

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Sally A. Harpole is an international arbitrator, mediator and attorney-at-law. Since 1977, she has focused on investment, trade, technology licensing and disputes for transactions between multinational corporations and Chinese and other Asian parties in a wide range of industries.

As an attorney qualified in the State of California and the Hong Kong SAR, she led the China practices of multinational law firms in Beijing and Hong Kong for nearly three decades before establishing full-time practice as an independent arbitrator. After 36 years in Asia, she is currently based in San Francisco, California.

Experience

Sally Harpole has been appointed as arbitrator, mediator or counsel in over 125 international commercial cases in Asia, Europe and North America with procedures conducted under the UNCITRAL Arbitration Rules as well as the institutional rules of the AAA/ICDR, the ICC, the China International Economic and Trade Arbitration Commission (CIETAC), the Shanghai International Arbitration Center (SHIAC), the Hong Kong International Arbitration Centre (HKIAC), the Singapore International Arbitration (SIAC), the Chinese Arbitration Association (CAA) in Taiwan, the Korean Commercial Arbitration Board (KCAB), the Stockholm Chamber of Commerce and others.

She has been appointed to the arbitrator panels of several arbitral institutions, including:

- Beijing Arbitration Commission (BAC)
- China International Economic and Trade Arbitration Commission (CIETAC)
- Chinese Arbitration Association, Taipei (CAA)
- CPR Panel of Distinguished Neutrals, New York, New York
- Hong Kong International Arbitration Centre (HKIAC)
- ICDR – American Arbitration Association (AAA), New York, New York
- Japan Commercial Arbitration Association (JCAA)
- Korean Commercial Arbitration Board (KCAB)
- Asian International Arbitration Centre (AIAC)
- Shanghai Arbitration Commission
- Shanghai International Arbitration Center (SHIAC)
- Singapore International Arbitration Centre (SIAC)

Ms. Harpole is the first non-Chinese arbitrator to be awarded with CIETAC Honors Arbitrator distinction and is among the first non-Chinese named to the CIETAC Arbitrators Panel and CIETAC Commission.

Professional Leadership

Ms. Harpole has contributed to the leadership of numerous professional and business organizations, including:

- Co-Chair, Arbitration Committee, International Bar Association, 2007 and 2008
- Council Member, Hong Kong International Arbitration Centre (HKIAC), 2000 to 2012
- Executive Committee, Board of Directors, American Arbitration Association (AAA), 1995 to 2011
- Chair, Asia Advisory Council, AAA/ICDR (twice recognized for outstanding service by the AAA/ICDR)

- Commission Member, CIETAC, 2011 to 2013, International Advisory Board, from 2016
- Member, Advisory Board, Japan Commercial Arbitration Association
- Member of the Court, CAA International Arbitration Centre
- Co-chair, International Arbitration Committee, College of Commercial Arbitrators
- California Supreme Court International Commercial Arbitration Working Group
- Contributor, UNCITRAL Survey on Implementation of the New York Convention
- Observer, UNCITRAL Working Group II (for review of the UNCITRAL Arbitration Rules)
- Subcommittee (Financing), Revision Committee, Code of Good Arbitral Practices of the CEA, 2019 (Comisión Redactora del Código de Buenas Prácticas Arbitrales, Financiación, Club Español del Arbitraje)
- Subcommittee, IBA Rules on the Taking of Evidence in International Arbitration, 2020
- Executive Committee Member, Chartered Institute of Arbitrators North American Branch
- Council Member, International Section, American Bar Association
- Council Member, International Section, Los Angeles County Bar Association
- Chairman, Law Committee and Governor, American Chamber of Commerce in Hong Kong
- Board of Directors, The Advocacy Institute of Hong Kong
- Member, Mediator Accreditation Committee, HKIAC
- Council Member and Secretary, Mexican Business Association of Hong Kong
- Trustee, Yale-China Association, 2011 to 2017
- Founding Member, Arbitral Women
- President (elected position – 2 terms), American Chamber of Commerce in the People's Republic of China

Recognition

Ms. Harpole has been cited as a leading international arbitrator and lawyer in surveys based on recommendations by peers and experts, including the Global Arbitration Review “Top Arbitrators in Asia” and “Top Women in Arbitration”, Chamber’s Leading Lawyers – Asia Business & Arbitration, Asia Pacific Legal 500 and others.

She was awarded Fellow and Chartered Arbitrator status by the Chartered Institute of Arbitrators and Fellow status by the Hong Kong Institute of Arbitrators. She is a Fellow of the College of Commercial Arbitrators in the United States.

Events

Sally Harpole is a frequent chairman, organizer and speaker on dispute resolution and the legal aspects of doing business in China and greater Asia. In these capacities, she has been featured in events sponsored and organized by

- American Arbitration Association / ICDR
- American Bar Association
- American Chamber of Commerce
- Asia Law & Practice
- Beijing Arbitration Commission
- California Lawyers Association (CLA)
- Chartered Institute of Arbitrators
- China International Economic and Trade Arbitration Commission
- Club Español de Arbitraje
- College of Commercial Arbitrators
- CPR
- DIS (German Arbitration Institute)
- Hong Kong International Arbitration Centre
- The Hong Kong Law Society and The Hong Kong Bar Association

- International Bar Association (in Bogota, Buenos Aires, Dubai, Hong Kong, Madrid, Prague, Shanghai and Singapore)
- International Chamber of Commerce (ICC) International Court of Arbitration
- ICCA
- Inter-Pacific Bar Association
- Japan Association of Arbitrators (JAA)
- Kuala Lumpur Regional Center for Arbitration (Asia International Arbitration Centre, AIAC)
- Los Angeles County Bar Association
- Practising Law Institute (PLI)
- Singapore International Arbitration Centre
- Stockholm Chamber of Commerce
- University of Buenos Aires
- Vietnam Ministry of Justice

Academic, Publications and Education

Ms. Harpole has served as an Adjunct Professor, UC Hastings College of the Law and a Visiting Professor, Straus Institute for Dispute Resolution, Pepperdine University Law School. She lectures on arbitration and international law at the law faculties of numerous universities in the People's Republic of China. She has served as a judge in the finals rounds of the William C. Vis International Commercial Moot competitions for law students in both Vienna and Hong Kong.

Ms. Harpole served on the editorial boards of the "World Arbitration and Mediation Review" and "CCH China Business Law Guide" and has published articles and book chapters on the subjects of direct investment, dispute resolution and other law topics which appeared in the following: ICC arbitration journal, the China Business Review, IBA Dispute Resolution International, the Wall Street Journal, The Asian Leading Arbitrators' Guide to International Arbitration, the Guide to Best Practices in Commercial

Arbitration, International Commercial Arbitration Practice: 21st Century Perspectives, Contemporary Asian Arbitration Journal and others.

Ms. Harpole holds the following academic degrees:

- 1972** A.B. Degree, University of California, Berkeley, California (Phi Beta Kappa, with Honors)
- 1978** Juris Doctor Degree, University of Washington, Seattle, Washington
- 1990** Chinese Law Certificate, University of East Asia, Macau
- 2001** Mediation Certificate, Harvard Law School Program for Instruction of Lawyers

Languages

English, Chinese and Spanish